

# IT-19: Irish Tenor Banjo with 19 Frets and Gig Bag

Includes Gig Bag

NET: \$499.99  
MAPP: \$749.99



## Who?

- Any Celtic banjo player
- A bluegrass banjo player learning Irish banjo

## What?

- Maple construction, rosewood fingerboard
- Rolled brass tone ring
- 12" Maple rim
- 2-way truss rod & dual coordinator rod
- GT Master Planetary tuners

## Where?

- Place near other banjos
- Place near other Celtic instruments

## Why?

- Quality, affordable banjo
- Have the trending banjo sound of Ireland
- Buyer wants the lower tones of the 12" rim

## How?

- Point out the features of this banjo
- Remind buyer, it comes with a gig bag
- It has more necessary hardware when compared to other options
- Gold Tone warranty